

Regulatory Regime in Hong Kong and Requirements on Sale of Investment Products (HDCPW001P210301)	4 Mar 2021 (Thu) 7:00pm – 10:00pm	25 Feb 2021 (Thu)	HKD780	HKD702
Relevant Laws and Regulations relating to Client Engagement and Relationship Building (HDCPW001P210302)	11 Mar 2021 (Thu) 7:00pm – 10:00pm	4 Mar 2021 (Thu)	HKD780	HKD702
Ethics and Practical Application of Legal and Regulatory Requirements for Private Banking (HDCPW001P210303)	18 Mar 2021 (Thu) 7:00pm – 10:00pm	11 Mar 2021 (Thu)	HKD780	HKD702
Risk Management, Risk Governance and Risk Culture of Private Wealth Management Institutions (HDCPW001P210304)	25 Mar 2021 (Thu) 7:00pm – 10:00pm	18 Mar 2021 (Thu)	HKD780	HKD702

### Programme Code: HDCPW001P210301 / 02 / 03 / 04







# **Programme Outline**

Regulatory Regime in Hong Kong and Requirements on Sale of Investment Products (HDCPW001P210101) (Refer to CPWP M2 Exam Syllabus Chapter 1, 2)	<ul> <li>Legal and Regulatory Regime in Hong Kong         <ul> <li>The Banking Ordinance overview</li> <li>Key regulatory requirements applicable to property lending</li> </ul> </li> <li>Key Provisions relevant to Private Wealth Management         <ul> <li>Securities and Futures Ordinance (SFO), Deposit Protection Scheme (DPS)</li> </ul> </li> <li>Regulatory Requirements on Sale of Investment Products         <ul> <li>Sale of investment products: general matters</li> <li>Regulatory requirements relevant to the sale of investment products</li> <li>Professional investor regime</li> <li>Application of the suitability obligation to the sale of specific types of investment products</li> <li>Internal controls</li> </ul> </li> </ul>
Relevant Laws and Regulations relating to Client Engagement and Relationship Building (HDCPW001P210102) (Refer to CPWP M2 Exam Syllabus Chapter 3)	<ul> <li>Core Compliance Knowledge for Private Wealth Management         <ul> <li>Anti-money laundering (AML) and counter-terrorist financing (CTF) laws and regulations</li> <li>Personal Data (Privacy) Ordinance, Cap 486</li> </ul> </li> <li>Laws and Regulations relating to Client Engagement and Relationship Building         <ul> <li>Looking for potential customers</li> <li>Understanding restrictions on "suitcase banking" and related risks</li> <li>On-boarding a customer</li> <li>Managing the customer relationship</li> </ul> </li> <li>When things go wrong         <ul> <li>Complaint handling</li> <li>Bagwint theory investigations</li> </ul> </li> </ul>
Synabus Chapter Sy	<ul> <li>Regulatory investigations</li> <li>Powers of SFC and HKMA</li> </ul>
Ethics and Practical Application of Legal and Regulatory Requirements for Private Banking (HDCPW001P210103) (Refer to CPWP M2 Exam Syllabus Chapter 4, 5, 6)	<ul> <li>Ethical Standards set by Private Wealth Management Association         <ul> <li>General principles</li> <li>Risk management and client complaints</li> </ul> </li> <li>Fiduciary Duties and Ethical Values         <ul> <li>Understand issues which appear to compromise professional, legal or ethical standards including any perceptions thereof</li> <li>Duties and obligations of licensed and registered persons and directors: Keep up-to-date &amp; comply with policies and procedures</li> </ul> </li> <li>Professional Conduct for Private Banking         <ul> <li>Put professional interests ahead of personal agenda, avoid and manage conflicts of interest</li> <li>Protect confidentiality of customer data</li> </ul> </li> <li>Practical Application of Legal and Regulatory Requirements in private wealth management context Misappropriation of customer assets         <ul> <li>System and control, Know Your Client (KYC)</li> <li>Other types of misconduct</li> </ul> </li> </ul>
Risk Management, Risk Governance and Risk Culture of Private Wealth Management Institutions (HDCPW001P210104) (Refer to CPWP M2 Exam Syllabus Chapter 7, 8)	<ul> <li>Controls and Accountabilities; Reporting and Escalation Policies         <ul> <li>Overview</li> <li>Controls and Accountabilities</li> <li>Reporting and escalation policies</li> </ul> </li> <li>Risk Management of Private Wealth Management Institutions         <ul> <li>Overview of risk management</li> </ul> </li> <li>Risk Governance and Risk Culture of Private Wealth Management Institutions         <ul> <li>Principles of proper risk governance, risk culture, risk appetite and values</li> <li>Relevance of risk governance and culture to a practitioner's business conduct</li> <li>Impact and responsibilities of a practitioner's actions to customers, the institution and other stakeholders</li> </ul> </li> <li>Remuneration System         <ul> <li>Setting and monitoring of remuneration system that align with risk management objectives of the institute</li> <li>Risk management &amp; compliance</li> <li>Ensure personal and team compliance</li> </ul> </li> </ul>

#### **Apply NOW**

English

Enquiries (852) 2153 7800

By email or submit to our Institute

Virtual Classroom (Zoom)

programme@hkib.org

**Application Email Application DEADLINE** application.form@hkib.org < Refer to table **Programme Delivery** 



提升資產財富管理業人才培訓先導計劃 Pilot Programme to Enhance Talent Training for the Asset and Wealth Management Sector

## Programme Code: HDCPW001P210301 / 02 / 03 / 04

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### **Registration Form**

#沿肖產財當管理業人才培訓先導計劃 Pilol Programme to Enhance Talaing for Asset and Wealth Management Sector *Special Offer: Enrol 2 or more modules in one time, enjoy a 10% discount									
		Programme	Time		Application De	adline	Course Fee	10% discount*	
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#### Terms and Conditions:

- 1. All fees paid are non-refundable and non-transferrable.
- 2. Participants who have settled payments will receive course confirmation by e-mail at least 5 working days prior to the programme date.
- 3. All payments must be settled before programme commencement.
- 4. Priority of enrolment will be given on a 'first-come-first-serve' basis. HKIB Member will have priority to register if there is limited seating for the programme.
- 5. HKIB will issue the "Certificate of Attendance" to participants who have complied with the "HKIB Attendance Policy". The Certificate will be sent to your emails within 15 working days after completion of the programme.
- 6. We reserve the right to reject an enrolment at any time.
- 7. We reserve the right to cancel, modify and/or postpone the programme due to unforeseen circumstances.
- 8. The information given and personal data collected will be used for the purpose of administration and communication by the Institute.
- 9. For Typhoon or Rainstorm arrangements, please refer to the confirmation e-mail or HKIB's website (www.hkib.org).
- 10. The programme has been included in the list of reimbursable courses for WAM Pilot Programme. For WAM Pilot Programme applicants, 80% of the course fee will be reimbursed upon meeting the 80% attendance requirement. For more details, please visit: www.wamtalent.org.hk